

## MARCH 2019 FEATURED CLASSES

### White Plains



THU MAR 14, 2019 9:00AM-5:30PM  
IN PERSON CLASS | CREDITS: 7.5 CE  
INSTRUCTOR | DOROTHY BOTSOE

#### [F.H./Ethics/ Agency Compliance Day](#)

- Member Price: \$70
- Class Express: \$0
- Non-Member Price: \$110

#### Additional Classes:

- 3/4- [F.H./Ethics/Agency Compliance Day](#) with Dorothy Botsoe
- 3/4- [Black, White & Gray F.H.](#) with Dorothy Botsoe
- 3/4- [Agency Disclosure + Ethics](#) with Dorothy Botsoe
- 3/4- [Salesperson Licensing Course-](#) Mornings with Various Instructors
- 3/5- [Matrix 1: Introduction to Matrix](#) with Kristine DiFrancesco
- 3/12- [Matrix 2: The Next Step into Matrix](#) with Kristine DiFrancesco
- 3/14- [Black, White & Gray F.H.](#) with Dorothy Botsoe
- 3/14- [Agency Disclosure + Ethics](#) with Dorothy Botsoe
- 3/19- [Matrix 3: Matrix to the Max](#) with Kristine DiFrancesco
- 3/26- [Instanet & Authentisign](#) with Ismail (Ish) Kolya
- 3/26- [Matrix Agent Listing Pro](#) with LaVerne Brown-Williams
- 3/27- [F.H./Ethics/Agency Compliance Day](#) with Dorothy Botsoe
- 3/27- [Black, White & Gray F.H.](#) with Dorothy Botsoe
- 3/27- [Agency Disclosure + Ethics](#) with Dorothy Botsoe

### West Nyack



TUE MAR 5, 2019 9:30AM-12:30PM  
IN PERSON CLASS | CREDITS: 3 CE  
INSTRUCTOR | MAUREEN MCENROE

#### [Tax Deductions for the Real Estate Professional](#)

- Member Price: \$35
- Class Express: \$25
- Non-Member Price: \$50

#### Additional Classes:

- 3/12- [GoHGMLS Mobile App](#) with Katheryn DeClerck
- 3/12- [HomeSnap Mobile App](#) with Katheryn DeClerck
- 3/12- [Remedial or Gap Course – 30 hours – Evenings](#) with Various Instructors
- 3/18- [Fair Housing Update](#) with Peter Garruba
- 3/28- [Matrix agent Listing Pro](#) with Kristine DiFrancesco
- 3/28- [Instanet & Authentisign](#) with Katheryn DeClerck

### Goshen



WED MAR 6, 2019 9:00AM–12:00PM  
IN PERSON CLASS | CREDITS: 3 CE  
INSTRUCTOR | KATHERYN DECLERCK

#### [Consumer Expectations + Ethics + 2 hrs. of Agency](#)

- Member Price: \$35
- Class Express: \$25
- Non-Member Price: \$50

#### Additional Classes:

- 3/7- [Matrix 1: Introduction to Matrix](#) with Katheryn DeClerck
- 3/14- [Matrix 2: The Next Step into Matrix](#) with Katheryn DeClerck
- 3/19- [Remedial or Gap Course – 30 hours – Evenings](#) with Various Instructors
- 3/21- [Matrix 3: Matrix to the Max](#) with Katheryn DeClerck
- 3/27- [Client or Customer? What's the Deal?!?](#) with Roberta Bangs