

NOVEMBER 2019 FEATURED CLASSES

White Plains



WED-FRI NOV 20, 21, 22, 2019 9:00AM-5:00PM
IN PERSON CLASS | CREDITS: 22.5 CE
INSTRUCTOR | ROSEANN FARROW

[CBR- Certified Buyer Representative
Fair Housing/Ethics/2 hrs. Agency](#)

Price: \$345.00

Additional Classes:

- 11/5- [RPR 2: Presentations, Reports and Farming](#) with J Phillip Faranda
- 11/7- [Working With Your First Seller and Landlord](#) with Katheryn DeClerck
- 11/12- [Matrix 1: Intro to Matrix](#) with Ismail Kolya
- 11/13- [Matrix 2: The Next Step into Matrix](#) with Ismail Kolya
- 11/13- [Sales Remedial or Gap Course – 30 Hour](#) with Various Instructors
- 11/14- [Consumer Expectations 2 hrs. of Agency](#) with Katheryn DeClerck
- 11/15- [Compliance Day – Fair Housing/Ethics/Agency](#) with Dorothy Botsoe
- 11/15- [Black, White and Gray- Fair Housing](#) with Dorothy Botsoe
- 11/15- [Agency Disclosure + Ethics](#) with Dorothy Botsoe
- 11/15- [Cooperative and Condos](#) with Barry Kramer
- 11/21- [Matrix 3: Matrix to the Max](#) with Ismail Kolya
- 11/25- [Instanet Forms & Authentisign](#) with Ismail Kolya

West Nyack



SUN NOV 17, 2019 9:00AM-12:00PM
IN PERSON CLASS | 3 CE
INSTRUCTOR | KATHERYN DECLERCK

[Consumer Expectations – 2 hrs Agency
SUNDAY COURSE!!](#)

Member Price: \$35.00
Class Express Price: \$25.00
Non-member Price: \$50.00

Additional Classes:

- 11/6- [Sales Remedial or Gap Course – 30 Hour](#) with Various Instructors
- SUNDAY COURSE!**
- 11/17- [Negotiating: Matching the Deal to Style](#) with Katheryn DeClerck
- 11/21- [Instanet Forms & Authentisign](#) with Katheryn DeClerck

Goshen



THU-THUR NOV 14-DEC 4, 2019 6:00PM-9:00PM
IN PERSON CLASS | CREDITS: 19.5 CE
INSTRUCTOR | VARIOUS INSTRUCTORS

[Sales Remedial or Gap Course –
30 hour](#)

Price: \$275.00

Additional Classes:

- 11/6- [Matrix 1: Intro to Matrix](#) with Katheryn DeClerck
- 11/13- [Matrix 2: The Next Step into Matrix](#) with Katheryn DeClerck
- 11/20- [Matrix 3: Matrix to the Max](#) with Katheryn DeClerck