

MAY 2023 Course Schedule

via ZOOM

*Course qualifies for the Virtual Card

- May 1-** [Fair Housing for Today*](#) with Carole McCann (CORE)
- May 3-** [RPR 202: Creating an Exceptional Buyer Experience using RPR*](#) with Katheryn DeClerck
- May 4-** [Sales Remedial or Gap Course – 32 hr.](#) with Varied Instructors (Evenings)
[RPR 203: Building Needed Inventory Utilizing RPR*](#) with Katheryn DeClerck
- May 9-** [Matrix 1: Introduction to Matrix*](#) with LaVonne Bost-Barksdale
- May 10-** [Legal Update*](#) with William O’Keeffe (CORE)
[Implicit Bias: How the Mind Makes Decisions Without You*](#) with E’Patrice Hayes (CORE)
- May 11-** [Buyers’ Exclusive Agency with Cultural Competency*](#) with Robin White (CORE)
- May 15-** [Cultural Competence: A Real Estate Perspective*](#) with Robin White (CORE)
[Agency*](#) with Robin White (CORE)
- May 16-** [Matrix 2: The Next Step into Matrix*](#) with LaVonne Bost-Barksdale
- May 17-** [Ethical Business Practices*](#) with Peter Mallon (CORE)
- May 18-** [Developing Great Relationships w/ Attorneys- Disarming the Pesky Deal Killer Type*](#) with Katheryn DeClerck
- May 23-** [Matrix 3: Matrix to the Max*](#) with Katheryn DeClerck
- May 24-** [Consumer Expectations \(includes 2 hrs. Agency\)*](#) with Valerie D’Amico (CORE)

Sign up for the CORE Bundle and SAVE \$\$\$

Instead of signing up for your CORE Requirements separately, sign up for all 6 requirements and SAVE \$35!

Every Month will Include: Fair Housing, Legal Update, Implicit Bias, Cultural Competency, Agency & Business Ethics

Check out the schedules Today!

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Calling all...

Appraisers & Real Estate Agents!

HVAC Systems for Real Estate Professionals
Tuesday, May 16th, 9:30am-11:30am

Benefits of Insulation & Air Sealing for Home
Tuesday, May 30th, 9:30am-11:30am

Benefits of Simple Energy Reduction Techniques
for Selling Homes
Tuesday, June 13th, 9:30am-11:30am

...with Matthew Dean

*Meets Virtual Card Requirements –
Available for Real Estate & Appraisal CE

Check **HGAR.com** for Availability!



HGAR 22.5 Hour Virtual Education Card—Buy an Education Card and Save \$50 on 22.5 Hours of Continuing Ed to renew your license.

* Online classes via CE SHOP, designation courses, and certification courses WILL NOT be included in the purchase of the Education Card.

