

JUNE 2023 Course Schedule

via ZOOM

*Course qualifies for the Virtual Card

- June 5-** [Fair Housing](#)* with Robin White (CORE)
- June 6-** [Legal Update](#)* with William O’Keeffe (CORE)
[Implicit Bias: How the Mind Makes Decisions Without You](#)* with Katheryn DeClerck (CORE)
- June 7-** [Cultural Competence: A Real Estate Perspective](#)* With Carole McCann (CORE)
[Agency Update: The NYS Agency Disclosure Form](#)* with Carole McCann (CORE)
- June 8-** [Matrix 1: Introduction to Matrix](#)* with Katheryn DeClerck
[Ethical Business Practices](#)* with Peter Mallon (CORE)
- June 13-** The Benefits of Simple Energy Reduction Techniques for Selling Homes* with Matthew Dean
([Real Estate](#) & [Appraisal](#) CE available)
- June 15-** [Overlooking the Obvious – It’s Right Under Your Nose](#)* with David Moore
([Transaction Desk](#)) [Instanet Forms & AuthentiSign](#)* with Katheryn DeClerck
[Realtor Hunger Games](#)* with Katheryn DeClerck (CORE)
- June 20-** [Yikes! They Found Mold](#)* with Joseph Baratta
- June 21-** [I Am Licensed, How Do I Start My Business](#)* with Katheryn DeClerck
- June 26-** [Co-Ops and Condos](#)* with Barry Kramer

Sign up for the CORE Bundle and
SAVE \$\$\$

Instead of signing up for your CORE Requirements separately, sign up for all 6 requirements and SAVE \$35!

Every Month will Include: Fair Housing, Legal Update, Implicit Bias, Cultural Competency, Agency & Business Ethics

Check out the schedules Today!

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77 hr. Salesperson
Qualifying Course

Evenings – Monday thru Thursdays

June 22nd thru August 24th

Price: \$549.00

****Includes 3 LIVE Optional Reviews via Zoom****

Check **HGAR.com** for Availability!



HGAR 22.5 Hour Virtual Education Card—Buy an Education Card and Save \$50 on 22.5 Hours of Continuing Ed to renew your license.

* Online classes via CE SHOP, designation courses, and certification courses WILL NOT be included in the purchase of the Education Card.

